



IMPERIAL GROUP
4969 STEPP PLACE
DUBLIN, VA 24084

| SHIPPING TO OR FROM | STATE | PREFERRED | LTL | SHIPPING TO OR FROM | STATE | PREFERRED |
|----------------------|-------|---------------------|--|---------------------|-------|---------------------|
| STATE | ABBR. | CARRIER | LESS-THEN-TRUCKLOAD | STATE | ABBR. | CARRIER |
| ALABAMA | AL | AVERITT EXPRESS | ROUTING GUIDE | MISSOURI | MO | PJAX FREIGHT SYSTEM |
| ALASKA | AK | ESTES EXPRESS LINES | <i>LTL (less-then-truckload)</i> | MONTANA | MT | ESTES EXPRESS LINES |
| ARIZONA | AZ | ESTES EXPRESS LINES | <i>is any shipment that can not</i> | NEBRASKA | NE | PJAX FREIGHT SYSTEM |
| ARKANSAS | AR | AVERITT EXPRESS | <i>be shipped using UPS</i> | NEVADA | NV | ESTES EXPRESS LINES |
| CALIFORNIA | CA | ESTES EXPRESS LINES | <i>(United Parcel Service) or is</i> | NEW HAMPSHIRE | NH | ESTES EXPRESS LINES |
| CANADA | | PJAX FREIGHT SYSTEM | <u>UNDER</u> 12,000 lbs. Please | NEW JERSEY | NJ | PJAX FREIGHT SYSTEM |
| COLORADO | CO | ESTES EXPRESS LINES | <i>call your <u>local purchasing representative</u></i> | NEW MEXICO | NM | ESTES EXPRESS LINES |
| CONNECTICUT | CT | ESTES EXPRESS LINES | <i>if your shipment IS 12,000 lbs. or <u>OVER</u></i> | NEW YORK | NY | ESTES EXPRESS LINES |
| DELAWARE | DE | PJAX FREIGHT SYSTEM | | NORTH CAROLINA | NC | AVERITT EXPRESS |
| DISTRICT OF COLUMBIA | DC | ESTES EXPRESS LINES | CARRIER CONTACT | NORTH DAKOTA | ND | ESTES EXPRESS LINES |
| FLORIDA | FL | AVERITT EXPRESS | INFORMATION | OHIO | OH | PJAX FREIGHT SYSTEM |
| GEORGIA | GA | AVERITT EXPRESS | | OKLAHOMA | OK | ESTES EXPRESS LINES |
| HAWAII | HI | ESTES EXPRESS LINES | AVERITT EXPRESS | OREGON | OR | ESTES EXPRESS LINES |
| IDAHO | ID | ESTES EXPRESS LINES | 800-283-7488 | PENNSYLVANIA | PA | PJAX FREIGHT SYSTEM |
| ILLINOIS | IL | ESTES EXPRESS LINES | WWW.AVERITTEXPRESS.COM | RHODE ISLAND | RI | ESTES EXPRESS LINES |
| INDIANA | IN | PJAX FREIGHT SYSTEM | | SOUTH CAROLINA | SC | AVERITT EXPRESS |
| IOWA | IA | PJAX FREIGHT SYSTEM | PJAX FREIGHT SYSTEM | SOUTH DAKOTA | SD | ESTES EXPRESS LINES |
| KANSAS | KS | PJAX FREIGHT SYSTEM | 800-245-1244 | TENNESSEE | TN | AVERITT EXPRESS |
| KENTUCKY | KY | AVERITT EXPRESS | WWW.PJAX.COM | TEXAS | TX | ESTES EXPRESS LINES |
| LOUISIANA | LA | AVERITT EXPRESS | | UTAH | UT | ESTES EXPRESS LINES |
| MAINE | ME | ESTES EXPRESS LINES | ESTES EXPRESS LINES | VERMONT | VT | ESTES EXPRESS LINES |
| MARYLAND | MD | PJAX FREIGHT SYSTEM | 877-268-4555 | VIRGINIA | VA | PJAX FREIGHT SYSTEM |
| MASSACHUSETTS | MA | ESTES EXPRESS LINES | WWW.ESTES-EXPRESS.COM | WASHINGTON | WA | ESTES EXPRESS LINES |
| MICHIGAN | MI | PJAX FREIGHT SYSTEM | | WEST VIRGINIA | WV | PJAX FREIGHT SYSTEM |
| MINNESOTA | MN | ESTES EXPRESS LINES | <i>For questions on the use</i> | WISCONSIN | WI | ESTES EXPRESS LINES |
| MISSISSIPPI | MS | AVERITT EXPRESS | <i>of this Routing Guide</i> | WYOMING | WY | ESTES EXPRESS LINES |
| | | | <i>please contact:</i> | | | |